The **recent slowdown in Iran's pistachio market** is primarily attributed to the approaching new harvest season, with expectations of fresh product and the announcement of new season opening prices.

According to customs data and the Iran Pistachio Association, Iran exported 8,000 MTS of pistachios in July 2025. When converting kernel weight to the equivalent of in-shell dry pistachios, approximately 60% of these exports consisted of kernels. A notable observation in Iran's export statistics 2024/2025 is that nearly half (47%) of the exports were kernels, compared to a five-year average of 36%.

Based on published data, the new crop year indicates a 44% increase in U.S. pistachio production and a 10% increase in Iranian pistachio production. Conversely, Turkey, as one of the key global players in the pistachio market, has experienced a significant 66% decline in production. Syria, a producer of green kernels, has also faced a 52% reduction in output compared to the previous year.

Growing global awareness of Iranian pistachio kernels, driven by their variety in type and size, higher oil content, and superior roastability, combined with the worldwide trend toward health-oriented products and pistachio-based foods, confectionery, and snacks, may contribute to the rising demand for Iranian pistachio kernels. Considering these factors, an upward trend in demand for Iranian pistachio kernels is anticipated in the new crop year. The harvest of unripe pistachios (Kaal) has commenced in northeastern Iran, and with favorable weather conditions, the harvest in Kerman province is expected to begin in approximately 20 days. Given the projected volume of the new crop, the opening price for the new season is likely to be lower than current prices.

Please feel free to contact us for any additional information. We are totally at your service.

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